



We are hiring a Financial modeler (in Nairobi)

Exciting job opportunity with Africa's leading startup and business accelerator

JOB DESCRIPTION: FINANCIAL MODELER

About us:

GrowthAfrica is one of the continent's leading growth partners for entrepreneurs, and we are looking for new talent to join our quest to grow the continent's promising impact enterprises into prosperous and successful contributors to our societies, creating much-needed job opportunities, economic growth, and social transformation.

We drive investment and market readiness through cohort-based programmes, projects, and tailored support services to entrepreneurs across Africa. We work hard to ensure that entrepreneurial ventures increase their rate and scope of success during the startup, growth, or expansion stage.

Through access to capital, markets, technology, and know-how, we have since 2002 supported over 2,000 businesses to flourish. We focus on innovative and scalable post-revenue startups and growth SMEs led by ambitious entrepreneurs.

GrowthAfrica is headquartered in Nairobi and has offices in Kampala, Addis Ababa, Accra, Lilongwe, and Lusaka. Additional countries are supported in collaboration with local partners on the ground. You will join an international, passionate, and ambitious team of 26 across 5 countries.

About the role:

As Financial Modeler, your key activity is to develop financial models for ventures participating in GrowthAfrica's own acceleration programmes, in funded entrepreneurial projects or which engage us directly. You are to build the entrepreneurs' understanding of the financial model you have developed, so they can assume full ownership of it and confidently explain it internally and externally. This includes comprehending their business and their reality and is majorly done in collaboration with our growth journey facilitating Growth Catalysts. In some cases, it may also involve some level of financial literacy development.

Through the process of developing the financial models, your role will also be to perform a pre-diligence in preparation for subsequent full due diligence by potential investors. Lastly you will be directly involved in improving the ventures' financial management capacity and possibly also related resources.

Your responsibilities will include the following:

- Building financial models (excel) of their businesses; unit economics model, revenue projection model, Cost model, project models, P&L model, cash-flow model, balance sheet model, IRR/ROI projections, KPI projections, budgeting, forecasting scenario modelling
- Collecting and processing data and information that will allow you to understand the ventures and their external reality, trends. Including an audit and analysis of their financial performance.
- Carrying out both primary and secondary research on the industry, markets etc.
- Liaising with the team working with the respective businesses for improved understanding and insights
- Performing full quality assurance test on financial models
- Analyse all assumptions – test key assumptions in partnership with team and the concerned businesses
- Present model to businesses and train them in the use and application of the models
- Keep pre-diligence documentation orderly and systematic and prepare pre-diligence packages for potential investors. This includes collecting, verifying, and collating relevant information and data
- Prepare deal briefs (summaries) for each of the cohort members for presentation to potential investors and key stakeholders of GrowthAfrica; compile deal briefs into deal books as well as creating data rooms.
- Prepare and run workshop sessions or similar activities on financial modelling and financial literacy

Who we are looking for:

- Undergraduate degree with a finance major, accounting, actuarial science, CFAs, or any other qualifications in financial modelling. Graduate courses will be a plus.
- You have an analytical and investigative mind and have a keen interest in business. Have business analysis skills as well as the ability to make the right practical assumptions going beyond theory.
- 3+ years of relevant experience e.g., as a business analyst or financial modeller working in a VC, PE firm, startup, Venture Builder, or Investment Firm
- You use systematic and meticulous approaches to your work and documentation. You can shift through loads of data and make sense out of it.
- You are great with numbers and an excel wizard, experience building dashboards and charts. You also do great presentations in PowerPoint
- You are a keen listener and pays attention to details
- You have great communication skills and can explain financial data in a professional and concise manner both verbal and in written form

Why work with us?

- Excellent learning experience and platform to build solid work experience and networks
- Purpose-driven organisation and opportunity
- Energetic team dedicated to growing entrepreneurial ventures and businesses across Africa
- Grow your professional network as you work and learn with our dynamic team across 6 countries
- Learning and insights on innovation and entrepreneurship across the continent
- Become part of a highly committed, international team

Other information

- This opportunity is based in Nairobi, Kenya, and only Kenyan nationals will be considered.
- Start date: January 2024

Want to apply?

- Send your CV in PDF format and a motivational letter to this [Application Form](#)
- Open for applications now!
- Application deadline: **30th November**.
- Applications will be reviewed on a rolling basis



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