



## **We are hiring a financial modeler (in Nairobi)**

*Exciting job opportunity with Africa's leading startup and business accelerator*

# JOB DESCRIPTION: FINANCIAL MODELER

## About us:

GrowthAfrica is one of the continent's leading impact accelerators and we are looking for new talent to join our quest to grow the continent's promising impact enterprises into prosperous and successful members of our societies, creating much needed job opportunities, economic wealth and social transformation.

We drive investment- and market-readiness through cohort-based programmes, projects and tailored support services. We work hard to ensure that local and international enterprises increase their rate and scope of success, be it during the startup, growth or expansion stage.

Through access to capital, markets, technology and knowhow we have since 2002 supported over 1,800 businesses flourish. We focus on innovative and scalable post-revenue start-ups and growth SMEs led by ambitious entrepreneurs.

Headquartered in Nairobi, we currently run activities across the region and are in an ambitious geographical expansion phase. You will join a youthful, international and ambitious team. We are now 20 and growing.

## About the role:

As Financial Modeler, your key activity is to develop financial models for ventures participating in GrowthAfrica's own acceleration programmes, in funded entrepreneurial projects or which engage us directly. You are to build the entrepreneurs' understanding of the financial model you have developed, so they can assume full ownership of it and confidently explain it internally and externally. This includes comprehending their business and their reality, and is majorly done in collaboration with our growth journey facilitating Growth Catalysts. In some cases, it may also involve some level of financial literacy development.

Through the process of developing the financial models, your role will also be to perform a pre-diligence in preparation for subsequent full due diligence by potential investors. Lastly you will be directly involved in improving the ventures' financial management capacity and possibly also related resources.

Your responsibilities will include:

- Collecting and processing data and information that will allow you to understand the ventures and their external reality
- Liaising with Growth Catalysts on the respective businesses for improved understanding and insights
- Building financial models (excel) of their businesses; unit economics model, revenue projection model, COS model, project models, P&L model, cash-flow model, balance sheet model, IRR/ROI projections, KPI projections, scenario modelling
- Performing full quality assurance test on financial models
- Analyse all assumptions – test key assumptions in partnership with Growth Catalysts and the concerned businesses
- Present model to businesses and train them in the use and application of the models
- Keep pre-diligence documentation orderly and systematic, and prepare pre-diligence packages for potential investors. This includes collecting, verifying and collating relevant information and data
- Prepare deal briefs (summaries) for each of the cohort members for presentation to potential investors and key stakeholders of GrowthAfrica; compile deal briefs into deal books
- Prepare and run workshop sessions or similar activities on financial modelling and financial literacy

## Who we are looking for:

- You have an analytical and investigative mind
- 3-4 years of relevant experience e.g. as a business analyst or financial modeller
- You use systematic and meticulous approaches to your work and documentation
- You are great with numbers and an excel wizard
- What can we write about their past work experience?
- You are a keen listener and pays attention to details
- Your colleagues and bosses talk about your good interpersonal and communication skills
- You are diligent and pay great attention to detail
- You have at least an undergraduate degree, preferably in business-related studies
- You have a keen interest in business
- Undergraduate degree with a finance major
- You might have an additional graduate-level courses, or pursuing a graduate degree, e.g. MBA

## You have the cultural fit to work in GrowthAfrica if:

- You are excited to walk hand-in-hand with entrepreneurs and businesses in and across Africa
- You are very interested in socio-economic issues, entrepreneurship, business and innovation
- You are passionate about contributing to Africa's growth through business
- You thrive working in a fast-growing environment and are flexible to adapt to changes
- You are open to working when and where the work needs doing [this occasionally includes weekends]

## Why work with us?

- Purpose-driven organisation and role
- Join the growth journey of inspiring and ambitious entrepreneurs ready to make a change
- Learn about entrepreneurship and innovation across the continent
- Design your own personal and professional learning journey
- Become a member of a highly committed, international team
- Meet and work with successful entrepreneurs, accomplished professionals and top executives
- Interact and connect with the investment and funding community across Africa and globally
- Offering a competitive base salary with performance-based incentives and basic benefits

## Other information

This opportunity is based in Nairobi, Kenya. Depending on the programs you work with there will be travel to Uganda and later other countries. We will arrange a 3-month probation period with learning and performance objectives. We aim to select the candidate by mid-February 2019 and have you join our team as soon as possible.

## Want to apply?

- Send your CV in PDF format to [careers@growthafrica.com](mailto:careers@growthafrica.com) with the name of the role in the subject line
- Deadline is **8<sup>th</sup> February 2019**. We may still accept and review applications on a rolling base after the deadline, if not all roles are filled
- The selection process will involve tough case study exercises, a personality test and several interviews



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